**PUBLIC** 



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Washington, D.C. 20549

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Washington DC

Information Required of Brokers and Dealers Pursuant to 404 ion 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING $0$	1/01/2013AND ENDING 12/31/2013		1/2013	
KEI OKI TOK THE LERIOD BEGINNING	MM/DD/YY		MM/DD/YY	
A. REG	ISTRANT IDENTIFI	CATION		
NAME OF BROKER-DEALER: Marks Baughan Securities LLC		>	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		Box No.)	FIRM I.D. NO.	
1100 East Hector Street, Suite 3	23			
	(No. and Street)			
Conshohocken	PA	1	9428	
(City)	(State)	(Zi	p Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN	REGARD TO THIS REPO	ORT (26) 356-0200	
		(,	Area Code - Telephone Number	
B. ACC	OUNTANT IDENTIF	ICATION		
INDEPENDENT PUBLIC ACCOUNTANT w Siana Carr O'Connor & Lynam, L				
1500 East Lancaster Avenue	Paoli	PA	19301	
	(City)	(State)	(Zip Code)	
(Address)	(City)	(8.1117)	, ,	
CHECK ONE:				
Certified Public Accountant				
☐ Public Accountant				
☐ Accountant not resident in Unit	ted States or any of its pos	sessions.		
	FOR OFFICIAL USE	ONLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



## OATH OR AFFIRMATION

I, John Nicholas Baughan	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial state Marks Baughan Securities LLC	ement and supporting schedules pertaining to the firm of
of December 31 , 2	0_13 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal classified solely as that of a customer, except as follows:	officer or director has any proprietary interest in any account
NIA	
	ho B1
	Signature  Managing Member
	Managing Member  Title
Notary Public  This report ** contains (check all applicable boxes):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.	COMMONWEALTH OF PENNSYLVANIA  NOTARIAL SEAL  Kimberly Zera, Notary Public  Whitemarsh Twp, Montgomery County  My commission expires May 05, 2014
<ul> <li>□ (e) Statement of Changes in Stockholders' Equity or I</li> <li>□ (f) Statement of Changes in Liabilities Subordinated</li> <li>□ (g) Computation of Net Capital.</li> <li>□ (h) Computation for Determination of Reserve Requin</li> <li>□ (i) Information Relating to the Possession or Control</li> <li>□ (j) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve Re</li> <li>□ (k) A Reconciliation between the audited and unaudit consolidation.</li> <li>□ (l) An Oath or Affirmation.</li> <li>□ (m) A copy of the SIPC Supplemental Report.</li> </ul>	rements Pursuant to Rule 15c3-3. Requirements Under Rule 15c3-3. on of the Computation of Net Capital Under Rule 15c3-1 and the

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Financial Report

# MARKS BAUGHAN SECURITIES LLC

December 31, 2013

# SIANA CARR O'CONNOR & LYNAM, LLP

Certified Public Accountants

1500 E. Lancaster Avenue Paoli, PA 19301 Phone: 610-296-4200 \* Fax: 610-296-3659

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#### **INDEPENDENT AUDITOR'S REPORT**

To the Member Marks Baughan Securities LLC Conshohocken, Pennsylvania

#### Report on the Financial Statements

We have audited the accompanying financial statements of Marks Baughan Securities LLC (a PA single member LLC), which comprise the statement of financial condition as of December 31, 2013, and the related statements of operations, member's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Marks Baughan Securities LLC as of December 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report of Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I, II, III and the notes to the supplementary schedules is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedules I, II, III and the notes to the supplementary schedules has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedules I, II, III and the notes to the supplementary schedules is fairly stated in all material respects in relation to the financial statements as a whole.

SIANA CARR O'CONNOR & LYNAM, LLP

Seara Carr O'Connor & Syram, LLP

February 18, 2014

## Statement of Financial Condition December 31, 2013

Assets	
Cash	\$ 5,830,652
Accounts receivable	38,396
Property and equipment, net	76,994
Prepaid expenses	37,180
Total assets	\$ 5,983,222
Liabilities and member's equity  Liabilities:  Accounts payable and accrued expenses	\$ 239,648
Accrued payroll liabilities	347,455
Deferred revenue	66,278
Total liabilities	653,381
Member's equity	5,329,841
Total liabilities and member's equity	\$ 5,983,222

# Notes to Financial Statements December 31, 2013

#### (1) NATURE OF OPERATIONS

Marks Baughan Securities LLC (the Company) was organized as Marks Baughan & Co., LLC on March 9, 2004 and changed its name on May 10, 2007. The Company provides merger and acquisition and related advisory services, as well as private placement services to companies nationwide. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA).

#### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Estimates in the preparation of financial statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Accounts receivable

The Company carries accounts receivable at cost. Management considers all accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been recorded. Management regularly assesses the collectability of receivables based on contractual terms and payment history. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### Revenue recognition

Fee revenue consists of merger and acquisition advisory fees, which are recognized once the transaction has been completed and the income is reasonably determinable, and retainers, which are recognized as earned over the term of the agreement.

#### Depreciation

Depreciation is provided on a straight-line basis over the assets' estimated useful lives ranging from two to seven years. Depreciation expense for the year ended December 31, 2013 was \$12,913.

#### Income taxes

Effective January 1, 2013, due to the departure of one of its members, the Company is a single member LLC. As a single member LLC, the Company will be a disregarded entity for tax purposes whereby its income or loss will be reflected on the single member's personal tax return. The Company is no longer subject to US federal and state examinations by tax authorities for 2009 and prior.

# Notes to Financial Statements December 31, 2013

#### (3) PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31, 2013:

Computer equipment	\$ 43,688
Software	8,556
Furniture and fixtures	54,930
Website	6,575
	113,749
Less: accumulated depreciation	36,755
	\$ 76,994

#### (4) COMMITMENTS

The Company had an office lease terminate in 2013. As such, they entered into a new 64 month lease commencing June 1, 2013. The first four months of lease payments were abated and payment commenced on October 1, 2013. At December 31, 2013, future minimum lease payments (including those accrued in the amount of \$13,166 at December 31, 2013) under the operating lease are as follows:

2014	\$ 40,781	
2015	41,820	
2016	42,859	
2017	43,898	
2018	33,508	
	\$ 202,866	
	Ψ 202,000	

Rent expense, including operating expenses, real estate taxes and other fees under all leases for the year ended December 31, 2013 was \$130,036. During 2013, the Company subleased a portion of their office space for \$10,063.

#### (5) LIMITED LIABILITY COMPANY

Since the Company is a limited liability company, the member shall not be liable for the debts, liabilities, contracts or other obligations of the Company except to the extent of any unpaid capital contributions such member has agreed to make to the Company. In addition, no manager shall be liable for the debts, liabilities, contracts or other obligations of the Company. Neither any manager nor any officer, member, employee, agent, representative or affiliate of a manager shall have any liability to the Company or any member of any loss, cost or expense suffered or incurred by the Company or any member that arises out of or relates to any action or inaction of any such person if such action or omission to act was undertaken in good faith upon a determination that such course of conduct did not constitute gross negligence or willful misconduct on the part of the person.

The duration of the Company is perpetual.

### Notes to Financial Statements December 31, 2013

#### (6) NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum net capital and a ratio of aggregate indebtedness to net capital, not exceeding 15 to 1. At December 31, 2013, the Company had net capital, as defined, of \$5,177,271, which was \$5,133,712 in excess of its minimum required net capital of \$43,559. The Company's ratio of aggregate indebtedness to net capital was .13 to 1 as of December 31, 2013.

The SEC customer protection rule (Rule 15c3-3) requires the maintenance of reserves for customer accounts and sets forth specific guidelines regarding the possession of securities. The Company is exempt from this rule under section (k)(2)i which provides an exemption for broker-dealers who do not hold customer funds or safekeep customer securities but maintain "Special Accounts for the Exclusive Benefit of Customers." Therefore, Schedules II and III on pages 12 and 13 are not applicable.

#### (7) EMPLOYEE BENEFIT PLANS

#### 401(k) plan

The Company has a 401(k) plan for all of its employees. The plan allows an annual discretionary Company match contribution, as well as an annual discretionary profit sharing contribution to the plan. Contribution expense for employees was \$104,327 in 2013.

#### Non-qualified deferred compensation plan

In 2005, the Company adopted a non-qualified deferred compensation plan for a select group of management and employees. At December 31, 2013, the deferred compensation contingent commitments are as follows: \$157,425 due December 1, 2014 and \$157,425 due December 1, 2015.

The amounts are discretionary and are subject to the employees' continued employment with the Company through these vesting dates. No expense was incurred under this plan in 2013.

#### (8) UNCERTAIN TAX POSITIONS

Management has evaluated all tax positions of the Company and has determined that any exposure is limited to certain states in which they have chosen not to file income tax returns. Although there are statutes of limitations for filing tax returns, generally they do not apply to companies that have never filed. Management believes that any amount due for income taxes, inclusive of interest and penalties, for states in which they have not filed, would not be material to the financial statements taken as a whole. As such, no amounts have been accrued for in the accompanying statement of financial condition.

#### (9) CONCENTRATIONS

The Company maintains cash at one financial institution, which is insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2013, the uninsured balance was \$5,907,418.

For the year ended December 31, 2013, approximately 99% of revenue was derived from one customer.

#### (10) SUBSEQUENT EVENTS

Management has evaluated subsequent events through the issuance of the financial statements.